



WHOLESALE ORDER FORM

Winter Program · Side Rack Planogram Pack
Mirrors Terra order form · Quantities from EST-021186

SHIP TO / BUYER	ORDER META	PROGRAM
Company: TERRA SALES Buyer: Katie Eller 750 SW 3rd Street Boca Raton, FL 33486	Estimate #: EST-021186 Date: 07/24/2026 Sales: Jesse Schele Terms: Per account	Ref: WINTER APPAREL SIDE RACK Ship date: To be confirmed Notes: Quantities from EST-021186. 14" side rack complimentary.

#	Pic	Item Number / Name	UPC Code	MSRP	Unit \$	Min	Qty	Cases	Sub Total
DISPLAY FIXTURE									
1		D14SRACK 14" Side Rack Display — Full Rack, 48" Long <i>Complimentary fixture.</i>	657768702204	—	\$70.00	1	1	1	\$0.00
TOP HALF · Smaller items · 6" pegs · merchandize 2–3 columns									
2		FW-SPT22 Winter Knitted Headband	601570950001	\$11.95	\$6.57	4	8	2	\$52.56
3		FW-WB01 Winter Soft Beanie	657768593000	\$19.95	\$10.95	4	8	2	\$87.60
4		FW-WKG01 Winter Knit Gloves	657768952821	\$14.95	\$8.25	4	8	2	\$66.00
5		FW-KS01 Handwoven Petite Soft Scarf <i>Mix 2 Infinity + 2 Open</i>	619011955898	\$9.95	\$5.45	4	4	1	\$21.80
6		FW-HP01 Handwoven Open Scarf (2021)	619011955904	\$14.95	\$8.25	4	4	1	\$33.00
BOTTOM HALF · Larger items · 6" pegs · merchandize 2–3 columns									
7		FW-Mi01 Winter Multicolor Infinity Scarf (2021)	619011956048	\$24.95	\$13.75	4	4	1	\$55.00
8		FW-os01 Winter Reversible Scarf (2021)	619011955935	\$29.95	\$16.50	4	4	1	\$66.00

Order summary

8 lines · 10 cases · 40 units · 1 complimentary rack
Sub Total on each line = Qty Order × Unit Price (case pack from the Winter Side Rack proposal). All items meet the published minimum quantity.

Looking forward to your business. Please confirm shipping date and any assortment notes, then return this form by email or fax.

Merchandise Sub Total	\$381.96
14" Side Rack (comp / 100% off)	\$0.00
ORDER TOTAL / GRAND TOTAL	\$381.96

This document is the completed Terra wholesale order form for the attached Winter Program side-rack pack (proposal EST-021186). Unit prices, UPCs, and minimums are taken from the 2026 Terra Natural Designs order workbook. Qty Order is expressed in selling units; Cases shows the corresponding case count from the planogram.